12-May-08 Corporate Communications Isuzu Motors Limited

Financial Summary: FY2008 Non-Consolidated Results

- April 1 2007 through March 31 2008 -

Unit: JPY in billion Fraction less than half omitted

Volume in thousand units

					Volume in thou	usand units
	FY2007		FY2008		FY2009 Forecas	st
	(April '06 to March '07)		(April '07 to March '08)		(April '08 to March '	09)
Sales:	973.9	6.1%	1,027.3	5.5%	1,120.0	9.0%
Japan	467.0	-3.8%	428.8	-8.2%	410.0	-4.4%
Overseas	506.9	17.2%	598.5	18.1%	710.0	18.6%
Operating Profit	61.5	14.9%	48.2	-21.6%	50.0	3.8%
% to sales	6.3%		4.7%		4.5%	
Working Profit	68.3	6.4%	50.2	-26.5%	54.0	7.6%
% to sales	7.0%		4.9%		4.8%	
Net Income (loss)	68.3	47.0%	43.5	-36.3%	52.0	19.5%
% to sales	7.0%		4.2%		4.6%	
Operating profit:			Profit increase due to:		Profit increase due to:	
Increase or Decrease			Material cost reduction	9.7	Sales mix	15.1
	/	/	Improvement of profitability	9.2	Improvement of profitability	13.6
					Material cost reduction	9.8
			Profit decrease due to:		Profit decrease due to:	
			Sales mix	-11.6	Economic change	-17.9
			Facility expense	-11.3	R&D, Facility expense	-11.3
			Economic change	-8.2	FX	-7.5
			FX	-1.1		
Exchange rate	/ JPY 115/US \$		JPY 115/US \$		JPY 100/US \$	
Facility Investment	30.1	19.9%	34.7	15.3%	44.0	26.8%
Break down	Product Development	15.9	Product Development	20.1	Product Development	23.1
	Manufacturing	6.3	Manufacturing	11.5	Manufacturing	16.9
	Others	7.9	Others	3.1	Others	4.0
Depreciation	14.9	5.7%	22.5	51.0%	24.0	6.7%
R&D	57.3	5.5%	59.0	3.0%	66.0	11.9%
Performance	mance		·Closing year of Mid-term plan for FY06-08		·Sustaining stabilized business	
Evaluation, etc.	·Record working profit and net income		·Expanding globalized business		growth Positive investment with the	
			foundation ·Keeping high level profitability	y	globalization	
Production vol. : Japan	236	10.5%	244	3.3%	287	17.3%
Sales vol. : Japan	96	-3.5%	73	-23.6%	71	-2.6%
Sales vol. : Export	149	23.3%	176	18.0%	216	22.7%
	403	-3.2%	404	0.2%	429	