12-May-08
Corporate Communications
Isuzu Motors Limited

Financial Summary: FY2008 Consolidated Results

- April 1 2007 through March 31 2008 -

Unit: JPY in billion

Fraction less than half omitted

Volume in thousand units

					Volume in thous	sand units
	FY2007		FY2008		FY2009 Forecas	t
	(April '06 to March '07)		(April '07 to March '08)		(April '08 to March '09)	
Sales:	1,662.9	5.1%	1,924.8	15.7%	1,850.0	-3.9%
Japan	694.6	1.4%	654.7	-5.7%	620.0	-5.3%
Overseas	968.3	8.0%	1,270.1	31.2%	1,230.0	-3.2%
Operating Profit	107.0	18.0%	109.6	2.4%	105.0	-4.2%
% to sales	6.4%		5.7%		5.7%	
Working Profit	114.7	22.2%	122.3	6.6%	115.0	-6.0%
% to sales	6.9%		6.4%		6.2%	
Net Income (loss)	92.4	56.7%	76.0	-17.7%	85.0	11.8%
% to sales	5.6%		3.9%		4.6%	
Operating profit:			Profit increase due to:		Profit increase due to:	
Increase or Decrease			Material cost reduction	17.2	Sales mix	19.0
			Improvement of profitability	7.6	Material cost reduction	17.0
			FX	3.4	Improvement of profitability	13.0
			Changes in the closing dates of subsidiaries	7.6		
			uates of subsidiaries		Profit decrease due to:	
			Profit decrease due to:		Economic change	-24.0
			Facility expense	-13.7	R&D, Facility expense	-12.0
			Sales mix	-11.3		-10.0
			Economic change	-8.2	Changes in the closing dates of subsidiaries	-7.6
Exchange rate	JPY 115/US \$		JPY 115/US \$		JPY 100/US \$	
Facility Investment	47.9	23.8%	50.6	5.6%	93.0	83.8%
Depreciation	28.2	12.4%	41.5	47.2%	44.0	6.0%
R&D	58.5	6.2%	60.3	3.1%	67.0	11.1%
Performance	·Record operating profit and		·Closing year of Mid-term plan for FY06-08		·Sustaining stabilized business	
Evaluation, etc.	working profit for four consecutive terms Record net income.		·Expanding globalized business foundation ·Keeping high level profitability		growth Positive investment with the globalization	
Sales vol. : Japan	97	-1.4%	74	-23.5%	71	-3.7%
Sales vol. : Overseas	372	6.7%	435	17.1%	437	0.5%

Note; The 15-month financial results of 8 consolidated subsidiaries in the ASEAN area has been included in the above "FY2008 Consolidated Results" due to changes in the closing dates.