# Financial Summary: FY2006 First-half Parent Company Results 

- April 12005 through September 302005 -

Unit: JPY in billion, Fraction less than half omitted Volume in thousand units. Changes from last year expressed in percent in bracket. Negative numbers shown with the bracket

|  | FY2005 H1 (Six months to Sept. '04) | FY2006 H1 <br> (Six month to Sept. '05) | FY2005 <br> (Full-year to Mar '05) | FY2006 Forecast (Full-year to Mar '06) |
| :---: | :---: | :---: | :---: | :---: |
| Sales Revenue | 434.5 (2.6\%) | 440.3 1.3\% | 880.1 (1.2\%) | 940.0 6.8\% |
| Dom. Japan | 203.6 (14.2\%) | 226.1 11.1\% | 425.3 (8.7\%) | $500.0 \quad 17.6 \%$ |
| International | 230.9 10.5\% | 214.2 (7.2\%) | 454.7 7.1\% | 440.0 (3.2\%) |
| Operating Profit \% to sales | $\begin{array}{cc} \hline 30.3 & (3.8 \%) \\ 7.0 \% & \end{array}$ | $\begin{array}{cc} \hline 19.5 & (35.9 \%) \\ 4.4 \% & \end{array}$ | $\begin{array}{cc} \hline 60.6 & (9.6 \%) \\ 6.9 \% & \end{array}$ | 55.0 $(9.2 \%)$ <br> $5.9 \%$  |
| Working Profit \% to sales | $\begin{array}{cc} \hline 29.2 & 7.0 \% \\ 6.7 \% & \end{array}$ | 31.8 $8.9 \%$ <br> $7.2 \%$  | $\begin{array}{cc} \hline 53.9 & (6.3 \%) \\ 6.1 \% & \end{array}$ | 65.0 $6.9 \%$ |
| Net Income (loss) <br> Net margin \% | $\begin{array}{cc} \hline 19.1 & 11.0 \% \\ 4.4 \% & \end{array}$ | $\begin{array}{cc} \hline 23.8 & 24.8 \% \\ 5.4 \% & \end{array}$ | $\begin{gathered} 27.0 \\ 3.1 \% \end{gathered}$ | 50.0 $5.3 \%$ |
| Operating profit improvement/ deterioration factors |  | Profit increase due to:  <br> Sales mix 6.7 <br> Rationalization 6.4 <br>   <br>   <br> Profit decrease due to:  <br> Expense Incrs $(13.6)$ <br> R\&D $(6.0)$ <br> Economic change $(4.2)$ <br> FX $(0.2)$ |  | Profit increase due to: <br> Sales mix <br> Rationalization <br>  <br>  <br>  <br> Profit decrease due to: <br> Expense Incrs <br> R\&D <br> R\&D <br> Economic change <br> FX |
| Exchange rate | ¥109/US \$ | ¥108/US \$ | ¥107/US \$ | ¥107/US \$ |
| Facility Investment | 21.7 255.7\% | 9.0 (58.5\%) | 32.541 .3 \% | 29.0 (10.8\%) |
| Breakdown | Product  <br> Development 2.7 <br> Manufacturing 18.3 <br> Other 0.7 | Product  <br> Development 3.6 <br> Manufacturing 4.3 <br> Other 1.1 | Product  <br> Development 5.1 <br> Manufacturing 24.3 <br> Other 3.1 | Product  <br> Development 14.0 <br> Manufacturing 13.0 <br> Other 2.0 |
| Depreciation | 8.2 (15.5\%) | 6.9 (15.9\%) | 15.5 (10.4\%) | 14.5 (6.5\%) |
| R\&D | 22.1 (7.5\%) | 28.1 27.1\% | 46.4 (0.2\%) | 57.0 22.8\% |
| Performance <br> Evaluation, etc. | Record high working profit for 2 consecutive years | Record high working profit for 3 consecutive years | Net income decreased due to realization of latent losses | Record high working and net profit |
| $\begin{array}{\|l\|} \hline \text { Domestic } \\ \text { Production } \end{array}$ | 111 (9.0\%) | 104 (5.5\%) | 221 (4.2\%) | 228 3.4\% |
| Domestic Sales | 44 (15.7\%) | 47 6.6\% | 90 (11.3\%) | 108 20.3\% |
| Export | 66 (5.9\%) | 61 (6.8\%) | 130 (1.3\%) | 123 (5.0\%) |
| Overseas Production | 181 37.1\% | 212 16.8\% | 358 28.3\% | 419 17.1\% |

