# Financial Summary: FY2006 First-half Consolidated Results 

- April 12005 through September 302005 -

Unit: JPY in billion, Fraction less than half omitted
Volume in thousand units. Changes from last year expressed in percent in bracket. Negative numbers shown with the bracket

|  | FY2005 H1 (Six months to Sept. '04) | FY2006 H1 <br> (Six month to Sept. '05) | $\begin{gathered} \text { FY2005 } \\ \text { (Full-year to Mar '05) } \end{gathered}$ | FY2006 Forecast (Full-year to Mar '06) |
| :---: | :---: | :---: | :---: | :---: |
| Sales Revenue | 735.2 1.7\% | 737.3 0.3\% | 1,493.6 4.4\% | 1,580.0 5.8\% |
| Dom. Japan | 296.1 (6.4\%) | 319.5 7.9\% | 625.7 (0.3\%) | 723.4 15.6\% |
| International | 439.1 8.0\% | 417.8 (4.8\%) | 867.8 8.1\% | 856.6 (1.3\%) |
| Operating Profit $\%$ to sales | 43.5 $21.8 \%$ <br> $5.9 \%$  | $\begin{array}{cc} \hline 37.9 & (12.9 \%) \\ 5.1 \% & \\ \hline \end{array}$ | 87.2 $3.2 \%$ <br> $5.8 \%$  | $\begin{array}{cc} \hline 90.0 & 3.2 \% \\ 5.7 \% & \end{array}$ |
| Working Profit $\%$ to sales | $\begin{array}{cc} \hline 48.3 & 35.6 \% \\ 6.6 \% & \\ \hline \end{array}$ | $\begin{array}{cc} \hline 40.6 & (15.9 \%) \\ 5.5 \% & \end{array}$ | $\begin{array}{cc} \hline 91.6 & 12.1 \% \\ 6.1 \% & \end{array}$ | $\begin{array}{cc} 90.0 & (1.7 \%) \\ 5.7 \% & \end{array}$ |
| Net Income (loss) Net margin \% | 35.8 $43.8 \%$ <br> $4.9 \%$  | $\begin{array}{cc} \hline 26.0 & (27.4 \%) \\ 3.5 \% & \end{array}$ | $\begin{array}{cc} \hline 60.0 & 9.7 \% \\ 4.0 \% & \end{array}$ | $\begin{array}{cc} \hline 55.0 & (8.4 \%) \\ 3.5 \% & \end{array}$ |
| Operating profit improvement/ deterioration factors |  | Profit increase due to:  <br>   <br> Rationalization 8.3 <br>   <br> Consolidation of Thai  <br> mfg. operations 5.2 <br>   <br>   <br> Profit decrease due to:  <br> Economic change $(7.7)$ <br> R\&D $(6.0)$ <br> Expense Incrs $(3.5)$ <br> Sales mix $(1.7)$ <br> FX $(0.2)$ <br>   |  | Profit increase due to:  <br>   <br> Sales mix 24.0 <br> Rationalization 19.0 <br> Consolidation of Thai 5.2 <br> mfg. operations 0.1 <br> FX  <br>   <br> Profit decrease due to:  <br> Economic change $(17.0)$ <br> Expense Incrs. $(16.3)$ <br> R\&D $(12.2)$ |
| Exchange rate | ¥109/US \$ | ¥108/US \$ | ¥107/US \$ | ¥107/US \$ |
| Facility Investment | 24.5 102.5\% | 14.0 (42.9\%) | 46.1 35.6\% | 48.0 4.1\% |
| Depreciation | 12.8 (17.9\%) | 12.1 (5.5\%) | 27.2 (0.4\%) | 25.0 (8.1\%) |
| R\&D | 22.3 (3.9\%) | 28.3 26.9\% | 46.8 (1.5\%) | 59.0 26.1\% |
| Performance Evaluation, etc. | Record high operating, working and net profit | Despite aggressive investment on R\&D expected, secure solid profit. | Record high operating, working and net profit for 2 consecutive years | Record high operating profit for 3 consecutive years |
| Domestic Sales | 43 (14.7\%) | 46 8.1\% | 90 (12.9\%) | 106 17.7\% |
| Overseas Sales | 91 7.9\% | 168 84.2\% | 249 40.6\% | 352 40.9\% |

