## Financial Summary: FY2011 First-half Consolidated Results

- April 1 2010 through September 30 2010 -

Unit: JPY in billion
Fraction less than half omitted

Sales: Japan Overseas Operating Income (loss) % to sales Ordinary Income (loss) % to sales	FY2010 H1 April '09 to Septembe 442.8 187.8	er'09) -48.5%	FY2011 H1 (April '10 to Septemb		FY2010		FY2011 Foreca	est		
Sales: Japan Overseas Operating Income (loss) % to sales Ordinary Income (loss)	442.8 187.8	,	(April '10 to Septemb					FY2011 Forecast		
Japan Overseas Operating Income (loss) % to sales Ordinary Income (loss)	187.8	-48.5%	(	er'10)	(April '09 to March	'10)	(April '10 to March '11)			
Overseas Operating Income (loss) % to sales Ordinary Income (loss)			724.9	63.7%	1,080.9	-24.1%	1,430.0	32.3%		
Operating Income (loss) % to sales Ordinary Income (loss)		-38.2%	255.1	35.8%	433.0	-18.9%	490.0	13.2%		
% to sales Ordinary Income (loss)	255.1	-54.1%	469.8	84.2%	647.9	-27.3%	940.0	45.1%		
Ordinary Income (loss)	-20.0	(-)	46.8	(-)	11.0	-49.2%	80.0	626.6%		
, , ,	-		6.5%		1.0%		5.6%			
% to sales	-23.6	(-)	47.7	(-)	11.4	-25.2%	80.0	602.2%		
70 10 00100	-		6.6%		1.1%		5.6%			
Net Income (loss)	-27.8	(-)	29.2	(-)	8.4	(-)	52.0	519.0%		
% to sales	-		4.0%		0.8%		3.6%			
Operating Income (loss):			Profit increase due to:				Profit increase due to:			
Increase or Decrease			Sales / Model mix	61.5			Sales / Model mix	73.0		
	/		Material cost reduction	8.8			Material cost reduction	17.0		
					/					
			Profit decrease due to:				Profit decrease due to:			
			Steel, oil price etc.				Steel, oil price etc.			
			fluctuations	-1.6			fluctuations	-10.0		
			Fixed cost fluctuation	-1.1			Fixed cost fluctuation	-8.0		
	/		FX	-0.8			FX	-3.0		
Exchange rate	JPY 96/US \$		JPY 89/US \$		JPY 91/US \$		JPY 84/US \$			
Facility Investment	11.9	-49.8%	15.1	26.9%	25.7	-61.5%	38.0	47.9%		
Depreciation	19.7	-0.5%	18.3	-7.1%	39.5	-0.3%	37.0	-6.3%		
R&D	26.2	-25.8%	28.5	8.8%	55.2	-18.5%	60.0	8.7%		
Performance			Returning to the black		Returning to the black (Ne	t Income)				
Evaluation, etc.			(Operating Income, Ordinary Keeping operating prof		·Keeping operating profit for			nd profit		
			Income, Net Income)		consecutive terms					
Sales vol. : Japan	19	-42.8%	25	34.7%	42	-26.7%	46	9.6%		
Sales vol.: Overseas	91	-56.7%	179	96.5%	246	-28.2%	365	48.5%		

## <The geographical (location of company) P/L information>

FY2011-H1	Japan	Asia	Other	Total	Consl. adj.	Consolidated	
(April '10 to Sepember '10)	(Billions of yen)						
Total sales	535.1	234.6	66.9	836.6	-111.8	724.9	
Operating income	31.8	12.7	5.4	49.8	-3.1	46.8	

FY2010-H1	Japan	Asia	Other	Total	Consl. adj.	Consolidated
(April '09 to September '09)	(Billions of yen)					
Total sales	320.6	119.2	53.0	492.8	-49.9	442.8
Operating income (loss)	-26.6	4.2	1.0	-21.4	1.4	-20.0