11-May-2010 Corporate Communications Isuzu Motors Limited

## Financial Summary: FY2010 Consolidated Results

- April 1 2009 through March 31 2010 -

Unit: JPY in billion
Fraction less than half omitted

					Volume in thou	sand units
	FY2009		FY2010		FY2011 Forecast	
	(April '08 to March '09)		(April '09 to March '10)		(April '10 to March '11)	
Sales:	1,424.7	-26.0%	1,080.9	-24.1%	1,340.0	24.0%
Japan	533.8	-18.5%	433.0	-18.9%	460.0	6.2%
Overseas	890.9	-29.9%	647.9	-27.3%	880.0	35.8%
Operating Profit	21.7	-80.2%	11.0	-49.2%	45.0	309.1%
% to sales	1.5%		1.0%		3.4%	
Working Profit	15.2	-87.5%	11.4	-25.2%	42.0	268.4%
% to sales	1.1%		1.1%		3.1%	
Net Income (loss)	-26.9	(-)	8.4	(-)	20.0	138.1%
% to sales	-		0.8%		1.5%	
Operating profit:			Profit increase due to:		Profit increase due to:	
Increase or Decrease			Material cost reduction	13.0	Sales / Model mix	47.0
			Cost reduction Efforts Steel, Oil Price etc. Fluctuations	41.2 18.1	Material cost reduction FX	11.0 0.0
			Profit decrease due to:		Profit decrease due to:	
			Sales / Model mix FX		Fixed cost Fluctuations Steel, Oil Price etc. Fluctuations	-12.0 -12.0
Exchange rate	JPY 101/US \$		JPY 91/US \$		JPY 90/US \$	
Facility Investment	66.7	31.8%	25.7	-61.5%	37.0	44.0%
Depreciation	39.6	-4.6%	39.5	-0.3%	38.0	-3.8%
R&D	67.7	12.3%	55.2	-18.5%	60.0	8.7%
Performance Evaluation, etc.			Returning to the black(Net Income) Keeping operating profit for nine consecutive terms		Increases both in sales and profit	
Sales vol. : Japan	58	-22.0%	42	-26.7%	45	7.1%
Sales vol. : Overseas	343	-21.2%	246	-28.2%	349	41.7%