

Supplement Material:

12-Nov-07
Corporate Communications
Isuzu Motors Limited

Financial Summary: FY2008 First-half Parent Results

- April 1 2007 through September 30 2007 -

Unit: JPY in billion
Fraction less than half omitted
Volume in thousand units

	FY2007 H1 (April '06 to September'06)		FY2008 H1 (April '07 to September'07)		FY2007 (April '06 to March '07)		FY2008 Forecast (April '07 to March '08)	
Sales:	495.2	12.5%	497.0	0.4%	973.9	6.1%	1,000.0	2.7%
Japan	251.1	11.1%	218.8	-12.9%	467.0	-3.8%	410.0	-12.2%
Overseas	244.1	14.0%	278.2	14.0%	506.9	17.2%	590.0	16.4%
Operating Profit	36.0	84.9%	26.5	-26.2%	61.5	14.9%	54.0	-12.2%
% to sales	7.3%		5.3%		6.3%		5.4%	
Working Profit	39.5	24.2%	31.2	-20.9%	68.3	6.4%	57.0	-16.5%
% to sales	8.0%		6.3%		7.0%		5.7%	
Net Income (loss)	36.0	51.2%	30.6	-15.0%	68.3	47.0%	55.0	-19.5%
% to sales	7.3%		6.2%		7.0%		5.5%	
Operating profit: Increase or Decrease			<i>Profit increase due to:</i> Improvement of profitability 5.7 Material cost reduction 3.8 <i>Profit decrease due to:</i> Sales mix -10.3 Facility expense -5.5 Economic change -3.2				<i>Profit increase due to:</i> Improvement of profitability 15.0 Material cost reduction 10.0 <i>Profit decrease due to:</i> Sales mix -130.0 Facility expense -10.5 Economic change -9.0	
Exchange rate	JPY 115/US \$		JPY 119/US \$		JPY 115/US \$		JPY 115/US \$	
Facility Investment	11.0	22.2%	11.8	7.3%	30.1	19.9%	35.0	16.3%
Break down	Product Development 7.4 Manufacturing 2.1 Others 1.5		Product Development 9.4 Manufacturing 2.0 Others 0.4		Product Development 15.9 Manufacturing 6.3 Others 7.9		Product Development 15.0 Manufacturing 17.0 Others 3.0	
Depreciation	7.1	1.4%	11.2	57.7%	14.9	5.7%	22.0	47.7%
R&D	27.7	-1.4%	28.5	2.9%	57.3	5.5%	61.0	6.5%
Performance Evaluation, etc.	Record operating profit, working profit and net income		Increase sales Decrease profit		Record working profit and net income		Achieve the final target of Mid-term business plan	
Production vol. : Japan	118	12.9%	120	2.1%	237	10.5%	244	3.0%
Sales vol. : Japan	54	14.7%	38	-29.9%	96	-3.5%	71	-26.2%
Sales vol. : Export	68	12.1%	81	18.8%	149	23.3%	172	15.8%
Production vol. : Overseas	202	-4.5%	190	-6.0%	388	-3.2%	400	3.1%