

Financial Summary: FY2006 Non-Consolidated Results

- April 1 2005 through March 31 2006 -

Unit: JPY in billion

Fraction less than half omitted

Volume in thousand units

	FY2005 (April '04 to March '05)		FY2006 (April '05 to March '06)		FY2007 Forecast (April '06 to March '07)	
Sales:	880.1	-1.2%	917.9	4.3%	900.0	-1.9%
Japan	425.3	-8.7%	485.6	14.2%	460.0	-5.3%
Overseas	454.7	7.1%	432.3	-4.9%	440.0	1.8%
Operating Profit	60.6	-9.6%	53.5	-11.7%	51.0	-4.7%
% to sales	6.9%		5.8%		5.7%	
Working Profit	53.9	-6.3%	64.1	19.0%	52.0	-18.9%
% to sales	6.1%		7.0%		5.8%	
Net Income (loss)	27.0	-30.5%	46.5	72.0%	49.0	5.4%
% to sales	3.1%		5.1%		5.4%	
Operating profit: Increase or Decrease			<i>Profit increase due to:</i>		<i>Profit increase due to:</i>	
			Sales mix	15.4	Expense	8.8
		Material cost reduction	12.3	Material cost reduction	7.0	
		FX	3.4			
		<i>Profit decrease due to:</i>		<i>Profit decrease due to:</i>		
		Expense	-20.6	Economic change	-8.0	
		Economic change	-8.9	Sales mix	-5.0	
		R&D	-8.7	New model launching expense	-5.0	
				FX	-0.3	
Exchange rate	JPY 107/US \$		JPY 111/US \$		JPY 110/US \$	
Facility Investment	32.5	41.3%	25.1	-22.8%	39.0	55.4%
Break down	Product Development	5.1	Product Development	11.4	Product Development	22.0
	Manufacturing	24.3	Manufacturing	11.1	Manufacturing	14.0
	Others	3.1	Others	2.6	Others	3.0
Depreciation	15.5	-10.4%	14.1	-9.0%	16.0	13.5%
R&D	46.4	-0.2%	54.3	17.0%	55.0	1.3%
Performance Evaluation, etc.	Net income decreased due to realization of latent losses		Record working profit and net income		Record net income	
Production vol. : Japan	221	-4.2%	214	-3.0%	216	0.6%
Sales vol. : Japan	90	-11.3%	99	10.2%	94	-5.3%
Sales vol. : Export	130	-1.3%	121	-7.1%	125	3.4%
Production vol. : Overseas	358	28.3%	401	12.0%	406	1.2%