

Financial Summary: FY2003 Parent Company Results

- April 1 2002 through March 31 2003 -

Unit: ¥ Hundred Million, Fraction less than half omitted.
Volume in thousand units. Changes from last year expressed in percent.
Negative numbers shown with the bracket.

	FY2002 (ended Mar.'02)		FY2003 (ended Mar. '03)		FY2004 Forecast	
Sales Revenue	7,619	(8.2%)	7,606	(0.2%)	7,400	(2.7%)
Dom. Japan	3,080	(9.8%)	3,065	(0.5%)	3,400	10.9%
International	4,539	(7.0%)	4,541	0.0%	4,000	(11.9%)
Operating Profit	81	(-)	131	61.7%	400	205.3%
% to sales	1.1%		1.7%		5.4%	
Working Profit	21	(-)	49	133.3%	340	593.9%
% to sales	0.3%		0.6%		4.6%	
Net Income (loss)	(562)	(-)	(1,894)	(-)	300	(-)
%	(7.4%)		(24.9%)		4.1%	
Operating profit improvement/deterioration factors	Profit increase due to:		Profit increase due to:		Profit increase due to:	
	Expense reduction: 170		Expense reduction: 280		Expense reduction: 136	
	Rationalization: 110		Rationalization: 20		Rationalization: 100	
	Exchange: 30				Sales vol./mix: 140	
Profit decrease due to:		Profit decrease due to:		Profit decrease due to:		
Sales vol./mix: (192)		Sales vol./mix: (72)		Decrease in (107)		
		Decrease in (160)		engineering fees, etc receivable:		
		Exchange: (18)				
Exchange rate	¥ 125/US \$		¥ 122/US \$		¥120/US \$	
Facility Investment	109	(24.3%)	134	22.9%	192	43.3%
Breakdown	Product Development	71	Product Development	56	Product Development	66
	Manufacturing	20	Manufacturing	53	Manufacturing	101
	Other	18	Other	25	Other	25
Depreciation	247	(25.4%)	217	(12.1%)	200	(7.8%)
R&D	566	(18.2%)	465	(17.8%)	460	(1.1%)
Performance Evaluation, etc.	Achieved positive operating and working profit after 3-year consecutive losses		Special charges/extraordinary loss due to restructuring		Positive net income after 6-year consecutive losses	
Domestic Production	218	(6.8%)	230	5.5%	186	(19.1%)
Domestic Sales	64	(14.7%)	60	(6.3%)	72	20.0%
Export	162	(4.7%)	173	6.8%	112	(35.3%)
Overseas Production	199	(35.8%)	240	20.6%	269	12.1%