

Financial Summary: FY2026 First-Half Consolidated Results

- April 1 2025 through September 30 2025 -

Unit: JPY in billion

Volume in thousand units

Fraction less than half omitted

% of change from the same period last year

	FY2025-1H April ' 24 to September ' 24 [IFRS]	FY2026-1H April ' 25 to September ' 25 [IFRS]	FY2026 Forecast April ' 25 to March ' 26 [IFRS]
Revenue:	1,553.5	1,637.3 +5.4%	3,300.0 +2.0%
Japan	591.0	661.3 +11.9%	1,330.0 +4.3%
Overseas	962.5	976.0 +1.4%	1,970.0 +0.5%
Operating Profit	132.6	104.6 -21.1%	210.0 -8.5%
[% to Revenue]	[%]	[%]	[6.4%]
Profit before Tax	137.8	117.4 -14.8%	220.0 -10.2%
[% to Revenue]	[%]	[%]	[6.7%]
Profit Attributable to Owners of Parent	78.6	69.8 -11.1%	130.0 -7.2%
[% to Revenue]	[%]	[%]	[3.9%]
Operating Profit: Increase or Decrease		Profit increase due to: Price Realization 14.5 Sales / Model mix 9.1 Cost Reduction Activity 7.0 Profit decrease due to: FX -21.5 R&D -12.4 Material Cost etc. Fluctuation -10.6 Fixed Cost Fluctuation -8.2 Impact of U.S. Tariffs -5.0 Depreciation -1.0	Profit increase due to: Sales / Model mix 44.5 Price Realization 40.0 Cost Reduction Activity 17.0 Profit decrease due to: FX -33.0 Material Cost etc. Fluctuation -23.5 R&D -23.0 Fixed Cost Fluctuation -20.8 Impact of U.S. Tariffs -16.0 Depreciation -4.7
Exchange rate	153/US \$	146/US \$	146/US \$
Facility Investment *1	47.0	54.6 (+16.2%)	160.0 +14.1%
Depreciation *1	39.9	40.9 (+2.5%)	85.5 +5.8%
R&D *2	65.7	78.1 (+18.9%)	160.0 +16.8%
Performance Evaluation, etc.		Revenue increase but profit decrease	Revenue increase but profit decrease
Sales vol. : Japan	36	39 (+8.3%)	81 (+4.6%)
Sales vol. : Overseas	211	241 (+14.2%)	500 (+12.2%)
Total Consolidated Sales Volume	247	280 (+13.4%)	581 (+11.0%)

*1 Capital expenditures and depreciation related to rental vehicles and right-of-use assets are not included.

*2 Expenditures related to R&D activities incurred during the reporting period and differs from the R&D expenses presented in the consolidated statement of profit or loss under IFRS.

[Global Sales Volume]

CV Japan	41	44 (+7.1%)	95 (+7.3%)
CV Overseas	108	115 (+6.6%)	242 (+10.1%)
LCV Overseas	110	123 (+12.4%)	258 (+12.5%)
Total Global Sales Volume	259	282 (+9.1%)	595 (+10.7%)

<The geographical(location of company) P/L information>

(Billions of yen)

FY2026-1H (April'25 to September'25)	Japan	Asia	Other	Total	Consl. adj.	Consolidated
Revenue	1,125.3	552.9	412.4	2,090.6	-453.3	1,637.3
Operating Profit	16.4	53.0	31.2	100.6	4.0	104.6
FY2025-1H (April'24 to September'24)	Japan	Asia	Other	Total	Consl. adj.	Consolidated
Revenue	1,034.1	519.1	457.9	2,011.1	-457.6	1,553.5
Operating Profit	35.8	51.1	50.5	137.4	-4.8	132.6

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【Total Shipment Volume Detail】

Volume in thousand units

CV sales Vol by Region	①FY2025-1H (April 24-September 24)	②FY2026-1H (April 25-September 25)	②-①	③FY2026 Forecast (Apr 25-Mar 26)
Japan	36.2	38.4	+2.2	82.6
North America	16.9	7.9	-9.0	23.6
Asia	37.8	34.6	-3.1	75.9
Indonesia	14.2	12.6	-1.6	23.6
Philippines	5.4	5.7	+0.3	11.6
Thailand	4.2	2.1	-2.1	7.7
Viet Nam	5.3	5.1	-0.2	12.4
Malaysia	3.3	3.4	+0.1	7.0
Other	5.3	5.7	+0.4	13.6
Europe	4.0	7.2	+3.2	14.9
UK	1.6	0.8	-0.8	2.2
Ukraine	0.4	0.4	-0.0	0.8
Turkey	1.8	2.4	+0.6	4.7
Italy	0.2	3.6	+3.5	7.2
Mid/South America	12.4	15.2	+2.8	31.3
Chile	0.7	0.8	+0.1	1.3
Colombia	1.6	3.7	+2.1	8.5
Ecuador	0.5	0.9	+0.4	2.0
Venezuela	0.1	0.1	+0.0	0.2
Mexico	3.0	3.3	+0.3	5.8
Peru	1.3	1.3	+0.1	2.6
Other	5.3	5.1	-0.1	10.7
Mid East	15.6	24.1	+8.5	46.3
Saudi Arabia	9.0	16.7	+7.7	29.5
UAE	1.3	2.0	+0.7	4.2
Oman	0.8	0.9	+0.1	2.1
Other	4.5	4.5	-0.0	10.6
Africa	8.1	13.3	+5.2	25.8
Egypt	1.9	4.1	+2.2	7.7
South Africa	1.5	1.9	+0.4	3.6
Kenya	1.5	2.6	+1.0	5.0
Other	3.1	4.7	+1.6	9.5
Oceania	7.7	7.8	+0.0	13.9
Australia	6.5	6.7	+0.1	11.2
Other	1.2	1.1	-0.1	2.7
Export Total	102.4	110.0	+7.6	231.7
Grand Total	138.6	148.4	+9.8	314.3

LCV sales Vol by Region	①FY2025-1H (April 24-September 24)	②FY2026-1H (April 25-September 25)	②-①	③FY2026 Forecast (Apr 25-Mar 26)
Thailand	17.4	22.5	+5.2	62.5
Asia	10.4	8.6	-1.8	19.8
Indonesia	0.0	0.3	+0.3	1.2
Philippines	3.5	2.3	-1.2	5.9
India	1.3	1.6	+0.3	2.4
Viet Nam	0.1	0.4	+0.3	1.3
Malaysia	3.9	2.9	-1.0	6.6
Other	1.7	1.2	-0.5	2.4
Europe	9.9	9.9	+0.0	17.8
UK	3.7	1.4	-2.3	4.3
Turkey	1.0	1.1	+0.1	1.3
Italy	2.6	1.7	-0.9	3.8
Other	2.6	5.7	+3.1	8.5
Mid/South America	6.4	6.6	+0.1	13.0
Guatemala	0.6	1.5	+1.0	2.7
Costa Rica	0.6	0.6	+0.1	1.3
Dominican	1.1	0.9	-0.2	1.7
Colombia	0.6	0.0	-0.6	0.3
Ecuador	1.3	0.5	-0.8	1.0
Other	2.3	2.9	+0.6	6.1
Mid East	20.3	11.4	-9.0	25.4
Saudi Arabia	17.7	8.2	-9.5	20.1
UAE	0.2	0.3	+0.0	0.5
Oman	0.8	0.7	-0.1	1.2
Other	1.6	2.2	+0.6	3.6
Africa	16.4	28.8	+12.4	55.7
Egypt	3.9	11.4	+7.5	22.4
South Africa	12.4	14.2	+1.8	26.8
Other	0.2	3.2	+3.1	6.5
Oceania	19.5	24.2	+4.7	41.7
Australia	18.5	23.2	+4.7	39.6
Other	1.1	1.0	-0.0	2.1
Other	9.6	11.5	+1.9	22.3
Grand Total	110.0	123.6	+13.6	258.3

UDT CV sales Vol	①FY2025-1H (April 24-September 24)	②FY2026-1H (April 25-September 25)	②-①	③FY2026 Forecast (Apr 25-Mar 26)
Japan	4.9	5.7	+0.7	12.5
Thailand	0.5	0.6	+0.2	1.3
Indonesia	1.1	0.8	-0.3	1.6
South Africa	1.2	1.2	-0.0	2.6
Australia	0.2	0.2	+0.1	0.7
Other	2.2	1.8	-0.4	4.2
UDT Total	10.1	10.3	+0.2	22.9