

Financial Summary: FY2026 First-Quarter Consolidated Results
- April 1 2025 through June 30 2025 -

Unit: JPY in billion

Volume in thousand units

Fraction less than half omitted

% of change from the same period last year

	FY2025-1Q April ' 24 to June ' 24 [IFRS]	FY2026-1Q April ' 25 to June ' 25 [IFRS]	FY2026 Forecast April ' 25 to March ' 26 [IFRS]
Revenue:	753.0	779.9 +3.6%	3,300.0 +2.0%
Japan	273.0	302.0 +10.6%	1,320.0 +3.5%
Overseas	480.0	477.9 -0.4%	1,980.0 +1.0%
Operating Profit	79.1	57.2 -27.7%	210.0 -8.5%
[% to Revenue]	[10.5%]	[7.3%]	[6.4%]
Profit before Tax	86.4	64.2 -25.7%	220.0 -10.2%
[% to Revenue]	[11.5%]	[8.2%]	[6.7%]
Profit Attributable to Owners of Parent	51.6	41.4 -19.8%	130.0 -7.2%
[% to Revenue]	[6.9%]	[5.3%]	[3.9%]
Operating Profit: Increase or Decrease		Profit increase due to: Price Realization 5.0 Cost Reduction Activity 2.3 Sales / Model mix 2.2 Profit decrease due to: FX -16.0 Fixed Cost Fluctuation -5.6 Material Cost etc. Fluctuation -5.0 R&D -4.3 Depreciation -0.5	Profit increase due to: Sales / Model mix 51.0 Price Realization 45.0 Cost Reduction Activity 14.0 Profit decrease due to: FX -42.5 Material Cost etc. Fluctuation -23.5 R&D -23.0 Fixed Cost Fluctuation -19.8 Impact of U.S. Tariffs -16.0 Depreciation -4.7
Exchange rate	156/US \$	145/US \$	140/US \$
Facility Investment *1	20.5	22.8 (+11.2%)	160.0 +14.1%
Depreciation *1	19.8	20.3 (+2.7%)	85.0 +5.2%
R&D *2	27.2	31.5 (+15.8%)	160.0 +16.8%
Performance Evaluation, etc.		Revenue increase but profit decrease	Revenue increase but profit decrease
Sales vol. : Japan	16	18 (+14.0%)	81 (+4.6%)
Sales vol. : Overseas	103	122 (+18.2%)	522 (+17.1%)
Total Consolidated Sales Volume	118	139 (+17.7%)	603 (+15.2%)

*1 Capital expenditures and depreciation related to rental vehicles and right-of-use assets are not included.

*2 Expenditures related to R&D activities incurred during the reporting period and differs from the R&D expenses presented in the consolidated statement of profit or loss under IFRS.

[Global Sales Volume]

CV Japan	18	20 (+14.7%)	95 (+7.0%)
CV Overseas	52	59 (+12.0%)	245 (+11.4%)
LCV Overseas	56	63 (+12.7%)	277 (+20.6%)
Total Global Sales Volume	126	142 (+12.7%)	617 (+14.6%)

<The geographical(location of company) P/L information>

(Billions of yen)

FY2025-1Q (April'25 to June'25)	Japan	Asia	Other	Total	Consl. adj.	Consolidated
Revenue	535.1	274.7	192.1	1,001.9	-222.0	779.9
Operating Profit	19.3	24.6	15.6	59.5	-2.3	57.2
FY2024-1Q (April'24 to June'24)	Japan	Asia	Other	Total	Consl. adj.	Consolidated
Revenue	491.0	247.0	230.9	968.9	-215.9	753.0
Operating Profit	27.0	29.7	28.7	85.4	-6.3	79.1

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【Total Shipment Volume Detail】

Volume in thousand units

CV sales Vol by Region	①FY2025-1Q (April'24-June'24)	②FY2026-1Q (April'25-June'25)	②-①	③FY2026 Forecast (Apr'25-Mar'26)
Japan	15.7	17.6	+1.9	82.3
North America	9.2	4.1	-5.1	25.9
Asia	18.2	18.6	+0.4	82.7
Indonesia	6.2	6.8	+0.6	32.7
Philippines	2.8	3.7	+0.9	11.8
Thailand	2.3	0.7	-1.6	7.9
Viet Nam	2.9	2.6	-0.3	11.4
Malaysia	1.3	1.9	+0.5	7.4
Other	2.7	2.9	+0.3	11.5
Europe	1.9	3.6	+1.7	19.1
U.K	1.0	0.3	-0.7	2.4
Ukraine	0.2	0.2	+0.0	0.7
Turkey	0.6	1.1	+0.5	4.6
Italy	0.1	2.0	+1.8	11.4
Mid/South America	5.6	8.2	+2.7	25.7
Chile	0.4	0.4	+0.0	1.4
Colombia	0.4	2.1	+1.6	6.2
Ecuador	0.2	0.3	+0.2	1.3
Venezuela	0.0	0.1	+0.0	0.3
Mexico	1.5	2.3	+0.9	5.9
Peru	0.6	0.6	-0.1	2.2
Other	2.5	2.5	+0.0	8.5
Mid East	7.4	11.4	+3.9	42.9
Saudi Arabia	4.0	8.1	+4.1	28.8
UAE	0.8	0.8	-0.0	3.1
Oman	0.3	0.4	+0.1	1.5
Other	2.4	2.1	-0.3	9.5
Africa	3.7	7.0	+3.2	22.6
Egypt	0.8	2.4	+1.5	6.9
South Africa	0.7	1.0	+0.3	3.3
Kenya	0.8	1.4	+0.7	4.9
Other	1.5	2.2	+0.7	7.4
Oceania	4.1	3.7	-0.4	14.6
Australia	3.5	3.2	-0.3	12.0
Other	0.6	0.6	-0.1	2.6
Export Total	50.1	56.6	+6.4	233.4
Grand Total	65.8	74.2	+8.4	315.7

LCV sales Vol by Region	①FY2025-1Q (April'24-June'24)	②FY2026-1Q (Apr'25-June'25)	②-①	③FY2026 Forecast (Apr'25-Mar'26)
Thailand	6.8	12.5	+5.7	72.0
Asia	6.2	4.5	-1.7	20.0
Indonesia	0.0	0.2	+0.2	1.1
Philippines	1.8	1.7	-0.1	5.8
India	0.6	0.8	+0.2	2.7
Viet Nam	0.0	0.2	+0.2	1.3
Malaysia	2.6	1.3	-1.3	7.4
Other	1.2	0.4	-0.8	1.7
Europe	4.9	6.6	+1.7	17.3
U.K	2.4	0.9	-1.6	5.0
Turkey	0.5	0.6	+0.1	1.0
Italy	0.9	1.6	+0.7	5.4
Other	1.1	3.5	+2.4	6.0
Mid/South America	4.1	3.4	-0.7	12.9
Guatemala	0.3	0.8	+0.5	2.9
Costa Rica	0.4	0.3	-0.0	1.3
Dominican	0.6	0.5	-0.1	1.4
Colombia	0.1	0.0	-0.1	0.3
Ecuador	1.3	0.2	-1.1	0.6
Other	1.4	1.6	+0.2	6.4
Mid East	9.9	5.9	-4.0	32.8
Saudi Arabia	8.8	4.6	-4.1	27.8
UAE	0.1	0.1	+0.0	0.6
Oman	0.3	0.3	-0.0	1.5
Other	0.7	0.9	+0.2	3.0
Africa	7.7	14.1	+6.4	54.7
Egypt	1.4	5.6	+4.2	22.5
South Africa	6.2	6.7	+0.5	26.5
Other	0.0	1.8	+1.8	5.7
Oceania	12.1	10.1	-2.0	41.6
Australia	11.4	9.5	-2.0	39.2
Other	0.6	0.6	-0.0	2.5
Other	4.0	5.6	+1.6	25.6
Grand Total	55.7	62.8	+7.1	277.0

UDT CV sales Vol	①FY2025-1Q (April'24-June'24)	②FY2026-1Q (April'25-June'25)	②-①	③FY2026 Forecast (Apr'25-Mar'26)
Japan	2.0	2.6	+0.6	12.5
Thailand	0.3	0.3	+0.0	1.2
Indonesia	0.5	0.5	+0.0	2.5
South Africa	0.6	0.5	-0.1	2.5
Australia	0.1	0.1	-0.0	0.8
Other	1.0	0.9	-0.2	4.5
UDT Total	4.5	5.0	+0.5	23.9