

Consolidated Financial Results for the Three Months Ended June 30, 2025 (Under IFRS)



August 7, 2025

Company name: ISUZU MOTORS LIMITED
 Listing: Tokyo Stock Exchange
 Securities code: 7202
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 Expected starting date for distribution of cash dividends: –
 Preparation of supplementary material on financial results: Yes
 Holding of financial results meeting: Yes

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for first three months of FY2026 (April 1, 2025 through June 30, 2025)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Revenue		Operating profit		Profit before tax		Profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended June 30, 2025	779,854	3.6	57,222	(27.7)	64,210	(25.7)	50,320	(21.5)	41,417	(19.8)
June 30, 2024	753,023	–	79,139	–	86,416	–	64,062	–	51,620	–

	Total comprehensive income		Basic earnings per share	Diluted earnings per share
	Millions of yen	%	Yen	Yen
Three months ended June 30, 2025	43,557	(52.5)	58.18	58.16
June 30, 2024	91,661	–	68.95	68.95

Note: Basic earnings per share and diluted earnings per share are calculated based on the amount of profit attributable to owners of parent.

(2) Consolidated financial position

	Total assets	Total equity	Equity attributable to owners of parent	Ratio of equity attributable to owners of parent to total assets
As of	Millions of yen	Millions of yen	Millions of yen	%
June 30, 2025	3,310,505	1,542,958	1,373,515	41.5
March 31, 2025	3,303,310	1,537,659	1,372,863	41.6

2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
FY2025	–	46.00	–	46.00	92.00
FY2026	–	–	–	–	–
FY2026 (Forecast)	–	46.00	–	46.00	92.00

Note: Revision to the projected dividend for FY2026 most recently announced: None

3. Consolidated earnings forecasts for FY2026 (April 1, 2025 through March 31, 2026)

(Percentages indicate year-on-year changes.)

	Revenue		Operating profit		Profit before tax		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
FY2026	3,300,000	2.0	210,000	(8.5)	220,000	(10.2)	130,000	(7.2)	184.25

Notes: 1. Revision to consolidated earnings forecasts for FY2026 most recently announced: None

2. The Company is repurchasing its own shares based on a resolution at a meeting of its Board of Directors held on May 29, 2025. Basic earnings per share in the consolidated earnings forecasts takes into account the impact of the share repurchases as of July 31, 2025.

*** Notes**

(1) Significant changes in the scope of consolidation during the period: None

(2) Changes in accounting policies and changes in accounting estimates

(i) Changes in accounting policies required by IFRS: None

(ii) Changes in accounting policies due to other reasons: None

(iii) Changes in accounting estimates: None

(3) Number of issued shares (ordinary shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of June 30, 2025	713,526,569 shares
As of March 31, 2025	713,526,569 shares

(ii) Number of treasury shares at the end of the period

As of June 30, 2025	2,793,511 shares
As of March 31, 2025	1,522,493 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Three months ended June 30, 2025	711,846,931 shares
Three months ended June 30, 2024	748,680,966 shares

Note: “(ii) Number of treasury shares at the end of the period” includes shares owned by the Company and by the fund whose beneficiaries are directors of the Company. “(iii) Average number of shares outstanding during the period” does not include shares owned by the Company and by the fund whose beneficiaries are directors of the Company.

* Review of the Japanese-language originals of the attached quarterly consolidated financial statements by certified public accountants or an audit firm: None

* Proper use of earnings forecasts, and other special matters

- The financial forecast and other descriptions of the future presented in this document are based on currently available information and assumptions which are deemed reasonable at present, and are not intended to be a promise by the Company that they will be achieved. Consequently, the actual financial performance may vary significantly from the forecast due to various factors. For such assumptions and notes with respect to earnings forecasts, please refer to “1. Overview of Financial Results and Financial Position, (3) Explanation of Consolidated Earnings Forecast and Other Forward-Looking Statements” of the attachments.
- The Company has posted its materials for the financial results meeting on its website on Thursday, August 7, 2025.

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1. Overview of Financial Results and Financial Position

(1) Overview of Consolidated Financial Results

As for the overview of financial results, please refer to the earnings report of FY2026 First Quarter Financial Results (April-June 2025) posted on the Company's website (<https://www.isuzu.co.jp/world/company/investor/>) today (August 7, 2025).

(2) Overview of Consolidated Financial Position

(i) Assets, Liabilities and Equity

Total assets as of June 30, 2025 rose 7.2 billion yen from the end of previous fiscal year to 3,310.5 billion yen. This was mainly due to increases in cash and cash equivalents of 26.5 billion yen, inventories of 18.5 billion yen, and property, plant and equipment of 3.0 billion yen, partially offset by a decrease in trade and other receivables of 41.4 billion yen.

Liabilities increased by 1.9 billion yen from the previous fiscal year to 1,767.5 billion yen. This was mainly because of increases in interest-bearing liabilities of 40.2 billion yen and other current liabilities of 6.7 billion yen, partially offset by a decrease in trade and other payables of 45.2 billion yen.

Equity increased by 5.3 billion yen from the previous fiscal year to 1,543.0 billion yen. This was mainly due to the recording of 41.4 billion yen in profit attributable to owners of parent and an increase in non-controlling interests of 4.6 billion yen, partially offset by a decrease in retained earnings of 32.8 billion yen as a result of dividend payments and a decrease in other components of equity of 5.6 billion yen mainly due to a decrease in exchange differences on translation of foreign operations.

The ratio of equity attributable to owners of parent to total assets stood at 41.5%, compared with 41.6% as of March 31, 2025.

Interest-bearing liabilities increased by 40.2 billion yen from the previous fiscal year to 799.1 billion yen.

(ii) Overview of Cash Flows

Cash and cash equivalents (hereinafter referred to as "funds") as of June 30, 2025 increased by 26.5 billion yen from the end of the previous fiscal year to 385.2 billion yen as a result of the use of funds provided by operating activities for investing activities and financing activities.

The situation of each type of cash flow during the three months ended June 30, 2025 and the contributing factors are as follows:

[Cash Flow from Operating Activities]

Funds provided by operating activities amounted to 63.4 billion yen, down 17.4% compared to the same period of the previous fiscal year.

This was mainly due to the recording of profit before tax of 64.2 billion yen and depreciation and amortization of 37.3 billion yen, partially offset by outflows of funds due to payments of income taxes and others.

[Cash Flow from Investing Activities]

Funds used in investing activities amounted to 30.8 billion yen, up 4.0% compared to the same period of the previous fiscal year.

This was mainly due to purchase of property, plant and equipment.

[Cash Flow from Financing Activities]

Funds used in financing activities amounted to 5.3 billion yen, compared to the inflow of 0.6 billion yen in the same period of the previous fiscal year.

This was mainly due to outflows of funds from dividend payment and repayments of borrowings among other things, partially offset by an increase in commercial papers.

(3) Explanation of Consolidated Earnings Forecast and Other Forward-Looking Statements

There has been no change to the full-year consolidated earnings forecast released on May 14, 2025.

- * The Company calculated this forecast for the fiscal year ending March 31, 2026 by consolidating the information available at this moment of various markets around the world to figure out the expected timing of demand recovery. The forecast also includes risks and uncertainties such as global economic and market trends and exchange rate fluctuations. The Company's actual consolidated financial results may differ considerably from the forecast above, which therefore should not be the sole basis for any investment decisions.

2. Condensed Quarterly Consolidated Financial Statements and Major Notes

(1) Condensed Quarterly Consolidated Statement of Financial Position

	(Millions of yen)	
	As of March 31, 2025	As of June 30, 2025
Assets		
Current assets		
Cash and cash equivalents	358,711	385,205
Trade and other receivables	660,512	619,070
Other financial assets	29,910	26,459
Inventories	681,798	700,270
Income taxes receivable	7,978	9,409
Other current assets	73,124	78,052
Subtotal	1,812,036	1,818,468
Assets held for sale	3,306	974
Total current assets	1,815,343	1,819,442
Non-current assets		
Property, plant and equipment	838,723	841,741
Goodwill	15,213	15,213
Intangible assets	133,401	134,519
Right-of-use assets	108,696	107,680
Investments accounted for using equity method	132,763	125,406
Other financial assets	196,013	203,298
Retirement benefit asset	12,876	12,734
Deferred tax assets	45,987	46,241
Other non-current assets	4,291	4,225
Total non-current assets	1,487,966	1,491,062
Total assets	3,303,310	3,310,505

	(Millions of yen)	
	As of March 31, 2025	As of June 30, 2025
Liabilities and equity		
Liabilities		
Current liabilities		
Trade and other payables	684,051	638,840
Bonds and borrowings	262,484	307,015
Lease liabilities	24,437	23,975
Other financial liabilities	9,266	12,361
Income taxes payable	22,302	19,218
Provisions	44,179	43,018
Other current liabilities	89,204	95,891
Total current liabilities	1,135,926	1,140,320
Non-current liabilities		
Bonds and borrowings	381,829	378,268
Lease liabilities	90,094	89,809
Other financial liabilities	1,195	1,187
Retirement benefit liability	86,750	86,597
Provisions	51,020	52,005
Deferred tax liabilities	10,647	10,220
Other non-current liabilities	8,188	9,135
Total non-current liabilities	629,724	627,226
Total liabilities	1,765,651	1,767,546
Equity		
Share capital	40,644	40,644
Capital surplus	42,160	42,320
Treasury shares	(2,364)	(4,686)
Retained earnings	1,162,408	1,172,664
Other components of equity	128,215	122,571
Accumulated other comprehensive income associated with assets held for sale	1,797	—
Total equity attributable to owners of parent	1,372,863	1,373,515
Non-controlling interests	164,796	169,442
Total equity	1,537,659	1,542,958
Total liabilities and equity	3,303,310	3,310,505

(2) Condensed Quarterly Consolidated Statement of Profit or Loss and Condensed Quarterly Consolidated Statement of Comprehensive Income

Condensed quarterly consolidated statement of profit or loss

	(Millions of yen)	
	Three months ended June 30, 2024	Three months ended June 30, 2025
Revenue	753,023	779,854
Cost of sales	578,008	623,578
Gross profit	175,014	156,276
Selling, general and administrative expenses	95,285	99,216
Other income	1,622	1,813
Other expenses	2,211	1,650
Operating profit	79,139	57,222
Finance income	7,723	6,228
Finance costs	2,066	2,041
Share of profit of investments accounted for using equity method	1,619	2,801
Profit before tax	86,416	64,210
Income tax expense	22,354	13,890
Profit	64,062	50,320
Profit attributable to		
Owners of parent	51,620	41,417
Non-controlling interests	12,441	8,903
Profit	64,062	50,320
Earnings per share		
Basic earnings per share (yen)	68.95	58.18
Diluted earnings per share (yen)	68.95	58.16

Condensed quarterly consolidated statement of comprehensive income

(Millions of yen)

	Three months ended June 30, 2024	Three months ended June 30, 2025
Profit	64,062	50,320
Other comprehensive income		
Items that will not be reclassified to profit or loss		
Net change in fair value of financial assets measured at fair value through other comprehensive income	(13,838)	2,485
Remeasurements of defined benefit plans	(117)	34
Share of other comprehensive income of investments accounted for using equity method	131	(20)
Total	(13,824)	2,499
Items that may be reclassified to profit or loss		
Exchange differences on translation of foreign operations	41,839	(9,068)
Cash flow hedges	(415)	(195)
Total	41,424	(9,263)
Other comprehensive income, net of tax	27,599	(6,763)
Comprehensive income	91,661	43,557
Comprehensive income attributable to		
Owners of parent	71,499	35,569
Non-controlling interests	20,161	7,987
Comprehensive income	91,661	43,557

(3) Condensed Quarterly Consolidated Statement of Changes in Equity

Three months ended June 30, 2024

	(Millions of yen)					
	Equity attributable to owners of parent				Other components of equity	
	Share capital	Capital surplus	Treasury shares	Retained earnings	Exchange differences on translation of foreign operations	Cash flow hedges
Balance as of April 1, 2024	40,644	44,383	(53,133)	1,213,034	46,150	(60)
Profit	—	—	—	51,620	—	—
Other comprehensive income	—	—	—	—	34,204	(415)
Total comprehensive income	—	—	—	51,620	34,204	(415)
Purchase of treasury shares	—	—	(3)	—	—	—
Cancellation of treasury shares	—	(49,990)	49,990	—	—	—
Dividends of surplus	—	—	—	(36,696)	—	—
Transfer from retained earnings to capital surplus	—	49,990	—	(49,990)	—	—
Share-based payment transactions	—	63	—	—	—	—
Loss of control of subsidiaries	—	—	—	—	—	—
Changes in ownership interest in subsidiaries	—	(1,058)	—	—	(413)	—
Transfer from other components of equity to retained earnings	—	—	—	393	—	—
Reclassification of accumulated other comprehensive income associated with assets held for sale	—	—	—	—	1,058	—
Balance as of June 30, 2024	40,644	43,387	(3,145)	1,178,360	80,999	(476)

	Equity attributable to owners of parent						
	Other components of equity			Accumulated other comprehensive income associated with assets held for sale	Total	Non- controlling interests	Total equity
	Net change in fair value of financial assets measured at fair value through other comprehensive income	Remeasure- ments of defined benefit plans	Total				
Balance as of April 1, 2024	89,293	—	135,382	1,630	1,381,942	153,792	1,535,735
Profit	—	—	—	—	51,620	12,441	64,062
Other comprehensive income	(13,799)	(109)	19,879	—	19,879	7,720	27,599
Total comprehensive income	(13,799)	(109)	19,879	—	71,499	20,161	91,661
Purchase of treasury shares	—	—	—	—	(3)	—	(3)
Cancellation of treasury shares	—	—	—	—	—	—	—
Dividends of surplus	—	—	—	—	(36,696)	(2,821)	(39,518)
Transfer from retained earnings to capital surplus	—	—	—	—	—	—	—
Share-based payment transactions	—	—	—	—	63	—	63
Loss of control of subsidiaries	—	—	—	—	—	(3,021)	(3,021)
Changes in ownership interest in subsidiaries	—	—	(413)	—	(1,471)	7,772	6,300
Transfer from other components of equity to retained earnings	(503)	109	(393)	—	—	—	—
Reclassification of accumulated other comprehensive income associated with assets held for sale	572	—	1,630	(1,630)	—	—	—
Balance as of June 30, 2024	75,562	—	156,086	—	1,415,333	175,883	1,591,216

Three months ended June 30, 2025

(Millions of yen)

	Equity attributable to owners of parent					
	Share capital	Capital surplus	Treasury shares	Retained earnings	Other components of equity	
					Exchange differences on translation of foreign operations	Cash flow hedges
Balance as of April 1, 2025	40,644	42,160	(2,364)	1,162,408	65,797	162
Profit	—	—	—	41,417	—	—
Other comprehensive income	—	—	—	—	(8,204)	(195)
Total comprehensive income	—	—	—	41,417	(8,204)	(195)
Purchase of treasury shares	—	—	(2,322)	—	—	—
Dividends of surplus	—	—	—	(32,754)	—	—
Share-based payment transactions	—	159	—	—	—	—
Transfer from other components of equity to retained earnings	—	—	—	1,593	—	—
Reclassification of accumulated other comprehensive income associated with assets held for sale	—	—	—	—	—	—
Balance as of June 30, 2025	40,644	42,320	(4,686)	1,172,664	57,593	(32)

	Equity attributable to owners of parent						
	Other components of equity						
	Net change in fair value of financial assets measured at fair value through other comprehen- sive income	Remeasure- ments of defined benefit plans	Total	Accumulated other comprehen- sive income associated with assets held for sale	Total	Non- controlling interests	Total equity
Balance as of April 1, 2025	62,255	—	128,215	1,797	1,372,863	164,796	1,537,659
Profit	—	—	—	—	41,417	8,903	50,320
Other comprehensive income	2,470	81	(5,847)	—	(5,847)	(915)	(6,763)
Total comprehensive income	2,470	81	(5,847)	—	35,569	7,987	43,557
Purchase of treasury shares	—	—	—	—	(2,322)	—	(2,322)
Dividends of surplus	—	—	—	—	(32,754)	(3,340)	(36,095)
Share-based payment transactions	—	—	—	—	159	—	159
Transfer from other components of equity to retained earnings	(1,512)	(81)	(1,593)	—	—	—	—
Reclassification of accumulated other comprehensive income associated with assets held for sale	1,797	—	1,797	(1,797)	—	—	—
Balance as of June 30, 2025	65,011	—	122,571	—	1,373,515	169,442	1,542,958

(4) Condensed Quarterly Consolidated Statement of Cash Flows

(Millions of yen)

	Three months ended June 30, 2024	Three months ended June 30, 2025
Cash flows from operating activities		
Profit before tax	86,416	64,210
Depreciation and amortization	36,944	37,283
Impairment losses	556	—
Finance income	(6,245)	(5,115)
Finance costs	1,266	1,570
Share of loss (profit) of investments accounted for using equity method	(1,619)	(2,801)
Loss (gain) on sale and retirement of fixed assets	565	184
Decrease (increase) in inventories	(29,257)	(22,862)
Decrease (increase) in trade and other receivables	76,306	37,340
Increase (decrease) in trade and other payables	(56,451)	(8,587)
Increase (decrease) in provisions and retirement benefits	9,083	10,160
Other	(22,533)	(27,493)
Subtotal	95,033	83,889
Income taxes paid	(18,259)	(20,455)
Net cash provided by (used in) operating activities	76,773	63,433
Cash flows from investing activities		
Purchase of other investments	(4,733)	(4,329)
Proceeds from sale of other investments	526	3,491
Payments for acquisition of subsidiaries	(469)	—
Expenditure from loss of control of subsidiaries	(10,977)	—
Payments for long-term loans receivable	(322)	(50)
Collection of long-term loans receivable	75	78
Purchase of property, plant and equipment	(28,522)	(37,148)
Proceeds from sale of property, plant and equipment	2,504	3,631
Purchase of intangible assets	(7,662)	(7,859)
Net decrease (increase) in short-term loans receivable	1	(5)
Net decrease (increase) in time deposits	8,399	2,023
Interest received	4,005	2,413
Dividends received	7,888	7,177
Other	(296)	(180)
Net cash provided by (used in) investing activities	(29,583)	(30,757)

	(Millions of yen)	
	Three months ended June 30, 2024	Three months ended June 30, 2025
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	40,000	(24,050)
Net increase (decrease) in commercial papers	17,000	66,000
Proceeds from long-term borrowings	365	19,032
Repayments of long-term borrowings	(8,993)	(20,057)
Repayments of lease liabilities	(7,786)	(6,671)
Purchase of treasury shares	(2)	(2,321)
Dividends paid	(36,065)	(32,271)
Dividends paid to non-controlling interests	(2,821)	(3,340)
Interest paid	(1,046)	(1,585)
Net cash provided by (used in) financing activities	649	(5,266)
Effect of exchange rate changes on cash and cash equivalents	21,056	(916)
Net increase (decrease) in cash and cash equivalents	68,896	26,493
Cash and cash equivalents at beginning of period	389,227	358,711
Cash and cash equivalents at end of period	458,123	385,205

(5) Notes to Condensed Quarterly Consolidated Financial Statements

Notes on premise of going concern

Not applicable.

Segment information, etc.

Three months ended June 30, 2024

The Group is composed of a single business segment, primarily engaged in the manufacture and sale of vehicles, vehicle components, and industrial engines. Therefore, this information has been omitted.

Three months ended June 30, 2025

The Group is composed of a single business segment, primarily engaged in the manufacture and sale of vehicles, vehicle components, and industrial engines. Therefore, this information has been omitted.

Additional information

Repurchase and cancellation of own shares

The Company resolved at a meeting of its Board of Directors held on May 29, 2025 to repurchase its own shares in accordance with Article 156 of the Companies Act (the “Act”) applicable pursuant to Article 165, paragraph (3) of the Act and to cancel the repurchased shares in accordance with Article 178 of the Act.

(1) Reason for repurchase and cancellation

The Company implements shareholder returns based on profits earned in each fiscal year and to purchase treasury shares flexibly, comprehensively taking into account a balance between securing funds for growth investments and enhancing internal reserves for the purpose of maintaining financial soundness. The Company aims to repurchase 50,000 million yen (maximum repurchase amount) of its own shares for the purpose of further improving capital efficiency with awareness of appropriate capital levels. All shares repurchased will be cancelled.

(2) Details of the repurchase

- | | |
|--|---|
| 1) Class of shares to be repurchased | Ordinary shares |
| 2) Total number of shares to be repurchased | Up to 35.0 million shares
(Represents approximately 4.9% of the total number of issued shares (excluding treasury shares)) |
| 3) Total purchase price for repurchase of shares | Up to 50,000 million yen |
| 4) Period of repurchase | From June 18, 2025 to March 31, 2026 |
| 5) Method of repurchase | Market purchases based on a discretionary transaction contract |

(3) Cancellation of own shares

- | | |
|---|--|
| 1) Class of shares to be cancelled | Ordinary shares |
| 2) Total number of shares to be cancelled | All shares to be repurchased based on (2) Details of the repurchase described above. |
| 3) Planned date of cancellation | TBD |

(4) Cumulative total of shares repurchased by July 31, 2025, based on the above resolution of the Board of Directors

- | | | |
|----|---|---|
| 1) | Class of shares repurchased | Ordinary shares |
| 2) | Total number of shares repurchased | 8,935,200 shares |
| 3) | Total purchase price for repurchase of shares | 17,067 million yen |
| 4) | Period of repurchase | June 18, 2025 to July 31, 2025 (trade date basis) |
| 5) | Method of repurchase | Market purchases based on discretionary trading contracts |

Significant events after reporting period

Not applicable.

3. Supplementary Information

(1) Revenue Condition

Consolidated revenue results

		Three months ended June 30, 2024		Three months ended June 30, 2025		Change	
		Volume (units)	Amount (millions of yen)	Volume (units)	Amount (millions of yen)	Volume (units)	Amount (millions of yen)
	Japan	7,984	91,716	9,108	108,050	1,124	16,334
	North America	889	10,901	351	4,025	(538)	(6,876)
	Asia	3,935	22,267	4,347	22,532	412	264
	others	7,120	56,376	6,897	50,235	(223)	(6,141)
	Overseas	11,944	89,546	11,595	76,793	(349)	(12,752)
HD/MD CV		19,928	181,262	20,703	184,844	775	3,582
	Japan	7,664	39,015	8,734	41,511	1,070	2,496
	North America	8,314	64,852	4,110	28,844	(4,204)	(36,008)
	Asia	13,920	28,719	14,891	29,644	971	925
	others	16,644	57,586	26,062	77,252	9,418	19,665
	Overseas	38,878	151,158	45,063	135,741	6,185	(15,417)
LD CV		46,542	190,173	53,797	177,253	7,255	(12,920)
	North America	—	—	—	—	—	—
	Asia	11,544	37,994	17,197	51,210	5,653	13,216
	others	40,422	137,160	47,672	141,676	7,250	4,515
	Overseas	51,966	175,154	64,869	192,886	12,903	17,731
LCV		51,966	175,154	64,869	192,886	12,903	17,731
	Japan	15,648	130,731	17,842	149,562	2,194	18,831
	North America	9,203	75,754	4,461	32,869	(4,742)	(42,884)
	Asia	29,399	88,981	36,435	103,387	7,036	14,406
	others	64,186	251,123	80,631	269,164	16,445	18,040
	Overseas	102,788	415,859	121,527	405,421	18,739	(10,438)
Total vehicles		118,436	546,591	139,369	554,984	20,933	8,393

		Three months ended June 30, 2024		Three months ended June 30, 2025		Change	
		Volume (units)	Amount (millions of yen)	Volume (units)	Amount (millions of yen)	Volume (units)	Amount (millions of yen)
	Japan	—	14,776	—	13,560	—	(1,216)
	North America	—	1,760	—	2,333	—	572
	Asia	—	8,271	—	10,620	—	2,348
	others	—	855	—	1,290	—	434
	Overseas	—	10,888	—	14,243	—	3,355
Industrial Engines		—	25,665	—	27,804	—	2,138
	Japan	—	127,488	—	138,846	—	11,357
	North America	—	11,742	—	10,984	—	(758)
	Asia	—	18,492	—	21,051	—	2,559
	others	—	23,042	—	26,184	—	3,141
	Overseas	—	53,277	—	58,220	—	4,942
Other		—	180,766	—	197,066	—	16,300
	Japan	—	272,997	—	301,968	—	28,971
	North America	—	89,257	—	46,187	—	(43,070)
	Asia	—	115,745	—	135,059	—	19,313
	others	—	275,021	—	296,638	—	21,616
	Overseas	—	480,025	—	477,885	—	(2,140)
Revenue amount		—	753,023	—	779,854	—	26,831

- Notes: 1. CV and LCV stand for commercial vehicles (trucks and buses) and pickup trucks and variant models, respectively.
2. Overseas revenue and unit represent the revenue and unit raised by the Company and its consolidated subsidiaries in countries and regions other than Japan.
3. The classification of countries and regions is determined by the degree of geographical proximity.
4. Major countries and regions in each category:
- (1) North America: USA
 - (2) Asia: Thailand, China, Indonesia and the Philippines
 - (3) Other regions: Australia, Saudi Arabia, Mexico, UAE and Colombia