Financial and Non-Financial Performance

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10-Year Financial Summary

Consolidated Results

(Millions of yen)

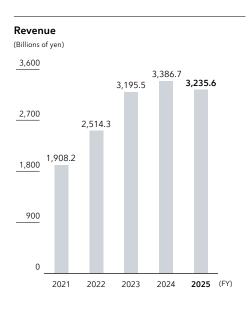
| _ | J-GAAP | | | | | | | | | IFRS |
|--|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| For the year ended March 31: | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
| Operating Results | | | | | | | | | | |
| Revenue | ¥1,926,967 | ¥1,953,186 | ¥2,070,359 | ¥2,149,168 | ¥2,079,936 | ¥1,908,150 | ¥2,514,291 | ¥3,195,537 | ¥3,386,676 | ¥3,235,648 |
| Cost of sales | 1,574,885 | 1,623,948 | 1,700,726 | 1,765,270 | 1,730,354 | 1,605,111 | 2,056,104 | 2,600,347 | 2,706,443 | 2,573,346 |
| Operating profit | 171,559 | 146,444 | 166,765 | 176,781 | 140,582 | 95,732 | 187,197 | 253,546 | 293,085 | 229,461 |
| Profit before tax | 186,379 | 148,921 | 176,095 | 186,108 | 143,511 | 86,829 | 204,281 | 269,841 | 305,591 | 244,964 |
| Profit | 136,336 | 108,227 | 127,040 | 138,069 | 102,489 | 52,537 | 156,719 | 196,600 | 221,356 | 180,920 |
| Profit attributable to owners of parent | 114,676 | 93,858 | 105,663 | 113,444 | 81,232 | 42,708 | 126,193 | 151,743 | 176,442 | 140,062 |
| Cash Flows | | | | | | | | | | |
| Cash flows from operating activities | ¥ 132,972 | ¥ 151,352 | ¥ 176,804 | ¥ 156,546 | ¥ 123,701 | ¥ 222,918 | ¥ 172,056 | ¥ 227,085 | ¥ 298,568 | ¥ 254,059 |
| Cash flows from investing activities | (96,754) | (87,393) | (107,035) | (86,569) | (92,659) | (93,413) | (420,867) | (80,527) | (155,080) | (202,345) |
| Cash flows from financing activities | (66,690) | (55,368) | (4,432) | (106,914) | (25,153) | (55,275) | 186,145 | (140,372) | (144,977) | (90,602) |
| Free cash flow | 36,218 | 63,959 | 69,769 | 69,977 | 31,042 | 129,505 | (248,811) | 146,558 | 143,488 | 51,713 |
| Cash and cash equivalents at end of period | 259,276 | 260,678 | 329,949 | 305,311 | 303,974 | 386,670 | 341,713 | 364,396 | 384,878 | 358,711 |
| Financial Position | | | | | | | | | | |
| Current assets | ¥ 929,705 | ¥ 957,404 | ¥1,062,993 | ¥1,112,570 | ¥1,119,539 | ¥1,183,346 | ¥1,490,745 | ¥1,702,258 | ¥1,817,568 | ¥1,815,343 |
| Non-current assets | 879,564 | 923,421 | 972,349 | 1,018,324 | 1,032,550 | 1,061,623 | 1,365,394 | 1,344,518 | 1,445,432 | 1,487,966 |
| Total assets | 1,808,270 | 1,880,826 | 2,066,539 | 2,130,894 | 2,152,090 | 2,244,970 | 2,856,139 | 3,046,777 | 3,263,001 | 3,303,310 |
| Current liabilities | 565,277 | 556,336 | 619,636 | 626,328 | 603,193 | 623,965 | 898,195 | 968,832 | 1,083,144 | 1,135,926 |
| Non-current liabilities | 346,342 | 362,382 | 360,392 | 338,231 | 415,515 | 415,991 | 563,518 | 567,712 | 520,827 | 629,724 |
| Total equity | 897,650 | 962,107 | 1,086,510 | 1,116,335 | 1,133,381 | 1,205,013 | 1,394,425 | 1,510,232 | 1,659,029 | 1,537,659 |
| Interest-bearing debt | 258,740 | 247,300 | 279,610 | 297,398 | 336,710 | 316,599 | 530,478 | 513,144 | 556,822 | 758,845 |
| Others | | | | | | | | | | |
| Research and development expenditures | ¥ 91,100 | ¥ 91,438 | ¥ 96,803 | ¥ 98,978 | ¥ 98,084 | ¥ 91,026 | ¥ 104,756 | ¥ 118,993 | ¥ 123,871 | ¥ 136,988 |
| Capital expenditures | 97,964 | 93,814 | 76,571 | 72,282 | 80,756 | 69,799 | 78,404 | 82,184 | 128,590 | 140,156 |
| Depreciation and amortization | 55,753 | 58,779 | 59,939 | 60,918 | 62,652 | 66,322 | 75,313 | 80,628 | 86,418 | 80,791 |
| Per Share (Yen) | | | | | | | | | | |
| Net profit per share | ¥ 138.43 | ¥ 119.13 | ¥ 134.17 | ¥ 150.18 | ¥ 110.14 | ¥ 57.91 | ¥ 162.87 | ¥ 195.75 | ¥ 229.92 | ¥ 190.78 |
| Diluted earnings per share | _ | _ | _ | _ | _ | _ | _ | _ | _ | 190.75 |
| Dividend per share | 32 | 32 | 33 | 37 | 38 | 30 | 66 | 79 | 92 | 92 |
| Financial Indicators (%) | | | | | | | | | | |
| Operating profit ratio | 8.9 | 7.5 | 8.1 | 8.2 | 6.8 | 5.0 | 7.4 | 7.9 | 8.7 | 7.1 |
| ROE | 15.2 | 12.0 | 12.2 | 12.3 | 8.6 | 4.3 | 11.4 | 12.1 | 12.7 | 10.2 |
| Capital adequacy ratio | 41.5 | 43.5 | 44.5 | 43.6 | 44.3 | 45.5 | 41.8 | 42.9 | 44.8 | 41.6 |
| Dividend payout ratio | 23.1 | 26.9 | 24.6 | 24.6 | 34.5 | 51.8 | 40.5 | 40.4 | 40.0 | 48.2 |

Note: The Company has voluntarily adopted the International Financial Reporting Standards (IFRS) in place of the previously applied Japanese Generally Accepted Accounting Principles (Japanese GAAP), starting with its consolidated financial statements in the Annual Securities Report for fiscal 2025. Accordingly, figures for fiscal 2025 are presented based on IFRS.

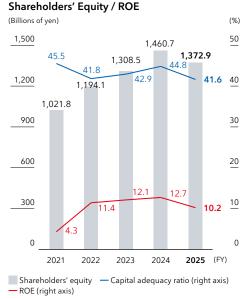
Financial Highlights

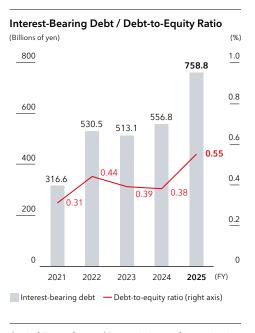
Notes: 1. The financial highlights below pertain to the entire Isuzu Group.

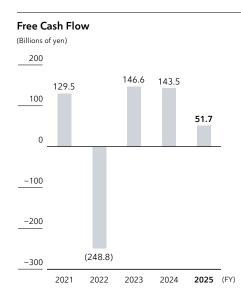
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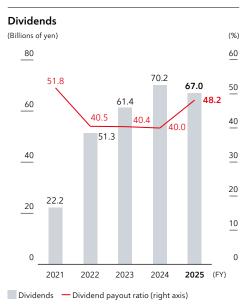








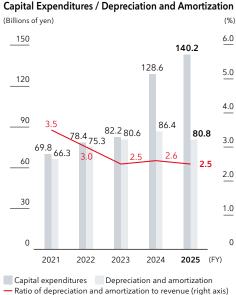




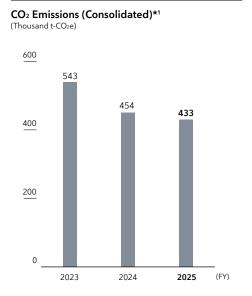


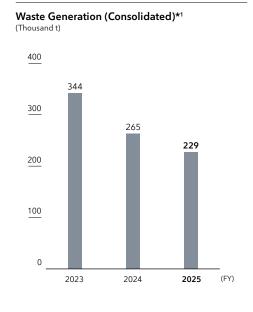
- Ratio of research and development expenditures to revenue

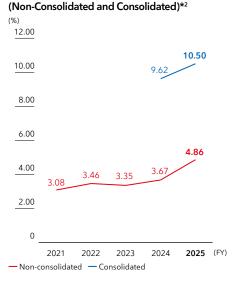
(right axis)



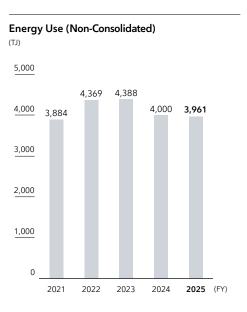
Non-Financial Highlights

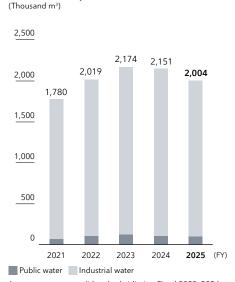




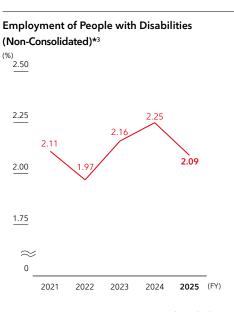


Percentage of Women in Management Positions





Water Consumption (Non-Consolidated)





^{*1} The scope of calculation varies by fiscal year due to mergers and other changes among consolidated subsidiaries. Fiscal 2023, 2024, and 2025 include 60, 58, and 59 companies respectively. The figure for fiscal 2025 is provisional, as it includes companies still in the process of data aggregation. *2 Consolidated data disclosure began from the fiscal 2024. All consolidated subsidiaries are included. *3 As of June of each year







Head Office

Fujisawa Plant

Tochigi Plant

Common Stock and Number of Shareholders (as of March 31, 2025)

| Shares Authorized | 1,700,000,000 |
|---------------------|---------------|
| Shares Issued | 713,526,569 |
| No. of Shareholders | 102,706 |

Corporate Data (as of March 31, 2025)

| Company Name | ISUZU MOTORS LIMITED | | | |
|--|---|--|--|--|
| Head Office | YOKOHAMA GATE TOWER, 1-2-5, Takashima, Nishi-ku, Yokohama-shi, Kanagawa, 220-8720, JAPAN TEL: +81-45-299-9111 | | | |
| Date of Founding | April 9, 1937 | | | |
| Paid-in Capital | ¥40.6 billion | | | |
| No. of Employees | 42,117 (consolidated) / 8,804 (non-consolidated) | | | |
| Major Products | Heavy-, medium-, and light-duty trucks, buses, vehicle, and industrial diesel engines | | | |
| Revenue | Consolidated: ¥3,235,648 million Non-consolidated: ¥1,428,208 million (FY2025) | | | |
| Operating Profit | Consolidated: ¥229,461 million (FY2025) | | | |
| Profit Attributable to Owners of Parent | Consolidated: ¥140,062 million (FY2025) | | | |
| No. of Consolidated Subsidiaries | 91 | | | |

Major Shareholders (as of March 31, 2025)

| Name | Number of Shares Held (1,000 Shares) | Shareholding Ratio (%) |
|--|---|---------------------------|
| The Master Trust Bank of Japan, Ltd. (Trust Account) | 106,058 | 14.86 |
| Mitsubishi Corporation | 63,633 | 8.92 |
| Itochu Automobile Investment LLC. | 52,938 | 7.42 |
| Custody Bank of Japan, Ltd. (Trust Account) | 51,037 | 7.15 |
| Toyota Motor Corporation | 39,000 | 5.47 |
| STATE STREET BANK AND TRUST COMPANY 505001 | 17,446 | 2.45 |
| STATE STREET BANK WEST CLIENT - TREATY 505234 | 11,961 | 1.68 |
| The Nomura Trust and Banking Co., Ltd. (Trust Account) | 10,090 | 1.41 |
| National Mutual Insurance Federation of Agricultural Cooperatives | 10,000 | 1.40 |
| JP MORGAN CHASE BANK 385781 | 9,831 | 1.38 |

Notes: 1. The shareholding ratio is calculated excluding treasury stock (42,887 shares). Moreover, treasury stock does not include shares held by trusts whose beneficiaries are directors, etc.

^{2.} The figures shown are rounded off to the nearest unit.

^{3.} The number of shares held is rounded down to the nearest thousand.