

## Vehicle Exports

### Vehicle Exports (Fiscal Year)

#### Vehicle Exports by Area

	March/31/2018		March/31/2019		March/31/2020	
	Units	Amount (Million Yen)	Units	Amount (Million Yen)	Units	Amount (Million Yen)
North America Ratio(%)	24,298 11.4%	81,344 14.5%	33,083 14.7%	101,889 17.4%	28,520 13.8%	88,285 16.6%
Asia Ratio(%)	68,896 32.3%	211,020 37.6%	75,712 33.6%	217,459 37.1%	69,890 33.7%	190,082 35.7%
Europe Ratio(%)	15,671 7.3%	39,052 7.0%	17,029 7.6%	46,197 7.9%	10,749 5.2%	32,161 6.0%
Central/South America Ratio(%)	17,225 8.1%	37,108 6.6%	18,679 8.3%	40,909 7.0%	20,424 9.9%	46,763 8.8%
Middle East/Africa Ratio(%)	39,650 18.6%	88,846 15.8%	35,140 15.6%	76,581 13.1%	42,546 20.5%	90,357 17.0%
Middle East Ratio(%)	26,438 12.4%	60,730 10.8%	16,674 7.4%	42,075 7.2%	20,222 9.8%	52,254 9.8%
Africa Ratio(%)	13,212 6.2%	28,116 5.0%	18,466 8.2%	34,506 5.9%	22,324 10.8%	38,103 7.2%
Oceania Ratio(%)	12,403 5.8%	62,476 11.1%	12,676 5.6%	61,598 10.5%	9,059 4.4%	41,449 7.8%
China Ratio(%)	35,111 16.5%	40,842 7.3%	33,129 14.7%	41,887 7.1%	26,142 12.6%	43,319 8.1%
<b>Total</b>	<b>213,254</b>	<b>560,688</b>	<b>225,448</b>	<b>586,520</b>	<b>207,330</b>	<b>532,416</b>

\* Number of units is a total of vehicle, KD set and component.

\* Amount is a sum of total sales of vehicle, KD set, engine, component, and service parts.

Fiscal Year: April 1-March 31