Summary of Non-Consolidated Financial Data

(¥ Million) March/31/2017 March/31/2018 March/31/2019 March/31/2020 Net Sales 1,065,886 1,081,384 1,130,825 1,074,968 Heavy-Duty & Medium-Duty 379,696 369,117 358,495 358,495 Trucks & Buses Light-Duty Trucks & Buses 353,063 341,746 376,767 376,767 Parts, Engines & Components 370,519 395,561 395,561 333,126 **Operating Profit** 31,760 50,269 46,544 49,849 Working Profit 100,330 71,745 100,413 89,796 Current Term Profit 87,310 83,719 70,964 58,476 Investment in Property, 52,850 36,611 32,631 23,281 Plant & Equipment 25,540 Depreciation Expense 26,407 27,620 28,472 **R&D** Investment 89,846 94,852 96,952 96,516

Fiscal Year: April 1-March 31

Summary of Non-Consolidated Financial Data (Fiscal Year)